



TS-INDUSTRY WATCH

A Newsletter by Industries & Commerce Department,
Government of Telangana



Shri K. Chandrashekar Rao
Hon'ble Chief Minister

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FROM PRINCIPAL SECRETARY'S DESK



Mr. Jayesh Ranjan, IAS
Principal Secretary, ITE&C & Industries Dept.,
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It is a great joy to launch yet another issue of TS-Industry watch in the new financial year of 2019-2020 denoting the one-year completion of this newsletter. We have recently completed few important events in the Life sciences and Textiles sector such as Bioasia and Textiles CEO Conclave. The response to both of these has been heartening.

Various awareness sessions, Vendor development programs and exhibitions have also been conducted at grassroots level under the National SC/ST Hub program from January to March 2019.

This year again we will be giving out industry awards during Industries annual report launch event in June and I request associations and departments to help us in reaching out to maximum number of entrepreneurs to apply for these prestigious awards.

16TH EDITION BIOASIA 2019

Asia's largest Biotechnology and Life-sciences forum and the annual flagship event of the Government of Telangana concluded after 3-days (25th -27th February 2019) of insightful deliberations by global leaders of Life Sciences and healthcare. The 16th Edition of the event also saw the highest ever participation of 2,400 delegates and visitors from Healthcare, Biotech, Pharma, Life-Sciences, IT, Academia and Startups representing over 50 countries. Over 100 high profile speakers and more than 700 Corporates participated in this edition. A record number of 1,700 partnering meetings in the history of BioAsia were conducted on the sidelines of this edition leading to key strategic collaborations. Telangana State Governor, Mr. E S L Narasimhan inaugurated the 16th Edition of BioAsia based on the theme "Life Sciences 4.0 – Disrupt the Disruption". During the inauguration, the organizing committee of BioAsia 2019 presented the prestigious Genome Valley Excellence Award 2019 to Dr. Don W. Cleveland of the University of California. This award is in recognition of the pioneering work he has done in cancer genetics. He is also the recipient of the Breakthrough Prize for Life Sciences 2018, which is regarded as the "Oscar of Science".

The event witnessed a high-quality discussion between Mr. KT Rama Rao, Working President - TRS and Mr. Krishnamurthy Subramaniam, Chief Economic Advisor, Govt of India on the topic of shaping India's role in Global Healthcare - a political and economic perspective.



In the Start-Up Stage event, BioAsia 2019 recognized selected startups from the healthcare industry for their innovative work in the sector. An eminent jury chose 76 start-ups from close to 300 applications from India and abroad, out of which the top 5 were showcased which received a cash prize of INR 25,000 each.



Mr. E S L Narasimhan, Telangana State Governor launched the Vaccine Skilling Program of Telangana Government to promote skilled professionals and help the industry grow. One of its kind in the country, in the 1st stage of 30 students have been selected who will be put into a 100 Hours training program on the vaccines and biologics. The students will be trained by TASK and will be absorbed into the fast-growing industry with high demand for skilled workforce post successful completion of their training.

TEXTILES CEO CONCLAVE

Organised by DFU Publications with Textiles Association (India) as the knowledge partner, the CEO Conclave-Investment and Partnership Summit was held on Feb 19 and 20 at HICC, Hyderabad. The Conclave was attended by over 150 leaders of the textile supply chain including mill owners, managing directors, directors, CEOs, investors, entrepreneurs and stakeholders among others. The theme of the conference was: 'Rethink traditional business methods, Rejuvenate with new business models and Revive confidence in the textiles industry.'



The award ceremony, recognised industry stalwarts including Suresh Kotak, Chairman, Kotak & Co Ltd, Rahul Mehta, President CMAI, Sanjay Jain, Chairman CITI, Manish Mandhana, MD Being Human, T K Sengupta, President TAI for their contribution to India's apparel and textile sector.

As a part of its CEO Conclave, more than 22 industry leaders and stakeholders visited the Kakatiya Integrated Mega Textile Park in Warangal. The Textile Park being developed over 1,200 acre at Shayampet village of Geesukonda mandal and Chintalapalli village of Sangem

mandal in Warangal district is based on development strategy of "Farm to Fiber, Fiber to Fashion and Fashion to Foreign"



The mega textile park is built-to suit building for easy starting of units. It comprises 20 MLD Common Effluent Treatment Plant (CETP) with Zero Liquid Discharge (ZLD), world class infrastructure including water, power, sewerage system etc, common facilities like workers' dormitories, warehouses, testing and QC labs, expo centre, etc, a dedicated training centre, testing facilities, etc and land at a concessional price to the first set of anchor units.

NSSH SESSIONS

Awareness sessions were conducted at various districts under the National SC/ST Hub program in the last quarter of 2018-19. The programs are being organized by the nodal agency Telangana State Leather Industries Promotion Corporation.

Ministry of MSME has allocated Rs. 2 Crore for conducting awareness sessions, vendor development programs, exhibitions and skill training for the development of SC/ST Entrepreneurs at district level.



Nizamabad-11th February – Awareness Program



Nirmal - 28th February - Awareness Program



Rangareddy - 4th January - Awareness Camp



NI-MSME, Hyderabad - 26th February – Awareness Program



Mancherla - 1st March – Awareness Program



Khammam - 18th January - Awareness Camp



Adilabad - 27th 28th February – Awareness session and Product exhibition



Jangaon - 2nd March – Awareness Program

EVENTS & SEMINARS

Awareness Session on TIHCL by Telangana Industrial Federation- 29th Jan at Balanagar

The seminar was conducted to create awareness among industries regarding the aims and objectives of TIHCL. The industries were briefed on mechanisms for utilizing TIHCL's services for revival and rehabilitation of the sick industries. The information given to participants from different associations will enable them to identify sick industries around them and communicate the help being offered by TIHCL to those industries.



The seminar was presided over by K. Sudhir Reddy, president of TIF, guests of honor included Dr. B. Yerram Raju Advisor TIHCL, Sanjaya Maruvada CEO TIHCL and Dr. Srisath Deputy Director MSME-DI, R. Viswanathan Deputy Dir MSME-DI

DST-FICCI Global R&D Summit 2019

The focus of the Global R&D Summit was India-Africa collaboration and the theme was "International Collaboration in Research and Development for Sustainable Growth". This is in line with vision of Hon'ble Prime Minister to share science, technology and innovation with Africa for shared prosperity. FICCI helped nurture and build deep grassroots connect with hundreds of top researchers/entrepreneurs across Africa who now understand technology innovation and commercialization. This has helped in establishing good working relationships with more than 45 African countries.

The Summit also hosted an exhibition to showcase some of the major achievements and capabilities of



TIHCL ACTIVITIES

Digital Accountants Programme

TIHCL designed and conducted a "Digital Accountants Programme" in collaboration with MSME-DI and Central Institute of Tool Design from 11th to 16th February, to train B.Com. graduates as Digital Accountants to provide services to MSE manufacturing Enterprises. Faculty support was provided by TIHCL and ERP solution support and training was provided by M/s Syscon Solutions Pvt. Ltd. Gowra Foundation sponsored 10 candidates from AV College of Arts, Science & Commerce. The focus of the program was employment generation and equipping participants with knowledge of returns filing and latest amendments in GST. Participants after successful completion of course will take up employment with MSEs' as "Digital Accountants".



leading R&D-focused organizations from industry, Government and academia. The platform was open to all leading players across the sector including healthcare, Education, agriculture, food processing, life sciences, pharma, electronics, oil& gas, housing, water & sanitation, etc.

CII - School Excellence Conclave - 5th Jan in Hyderabad

CII Telangana organised the School Excellence Conclave, with the theme "Empowering teachers to become Leaders". The objective of the Conclave was to bring together the key stakeholders in the education sector and discuss on the various emerging trends and best practices in school education. Mr Ajay Mishra, IAS, Special CS, Govt. of Telangana, senior officials from TSCHE, CII, Industry and top educationalists addressed the conference. The Conclave was attended by around 300 teachers and principals from various schools in Hyderabad.



FICCI-SFAC Conference on FPOs for Doubling Farmers' Income - 8th Feb at FTAPCCI, Hyderabad

As an initiative to develop linkages for sustainability of FPOs, FICCI in collaboration with SFAC organized a Conference on "Development of Market Linkages for FPOs". Linking Farmer Producer Organizations to the markets will likely be the key to rejuvenation of Indian agriculture as this reduces wastage and thereby leads to higher farm and rural income. The Conference provided an excellent opportunity to the industry and FPOs to interact and understand each other's requirement and going further forge some strategic long-term partnerships with mutual benefits.



Awareness Programme on "GST & EDC"

MSME- DI in association with Commissionerate of industries conducted a one-day awareness programme on GST and EDC for General Managers of DICs and Industry Associations. Mr D Chandra Shekhar, Addl Industrial Advisor, MSME-DI explained details of EDC and desired that GMs DIC would actively promote Entrepreneurship and Cluster Development in Telangana. Mr Raj Kumar Ohatker, Addl Director COI also addressed the gathering. Dr B Yerram Raju, Advisor, TIHCL, while speaking on the occasion mentioned that DICs are likely to be rechristened as "District Industries Promotion and Facilitation Centres". This is not going to be just a change in name but will bring in total transformation



FOCUS SECTOR: TEXTILES

Telangana is the 3rd largest producers of long staple cotton with production of around 60 lakh bales per annum. There are 33 spinning mills with capacity of 10 lakh spindles. Weaving activities take place in the state through both power looms and handlooms. There are about 49,000 power looms and about 17,000 handlooms in the state. The handlooms are found in clusters, with the prominent clusters located at Pochampally, Gadwal, Narayanpet, and Siddipet. World-famous artistic weaves like Pochampally Ikat, Gadwal saris and Warangal durries are produced by the weavers. The availability of high cotton production and labour force is being tapped by the twin initiatives of sector specific Telangana Textile and Apparel Policy (T-TAP) and development of textile parks such as Kakatiya Mega Textile Park in Warangal and Apparel and Weaving Parks in Sircilla. T-TAP offers a holistic all-round support to the textile industry. The incentives under T-TAP, which are among the best in the country, are offered under 4 major heads – capital assistance, operational assistance, infrastructure assistance and capacity building support. On the capital side, T-TAP provides capital subsidy up to Rs 40 Cr. On the operational side, up to 8% interest subsidy for 8 years, Rs 1 - 2.5 per unit power subsidy for 5 years, 100% SGST reimbursement for 7 years, Transport subsidy by way freight reimbursement and O&M subsidy for CETP / ETP for a period of 5 years. On the infrastructure side, T-TAP provides quality infrastructure – roads, water, power etc at the company's door step. Land is offered at attractive subsidized rates to anchor investors / first movers. The Kakatiya Mega Textile Park, once operational, will be the largest integrated textile park in the country. Spread over 1200 acres in the 1st phase, it will include built-to suit factories for easy starting of units, 20 MLD Common Effluent Treatment Plant (CETP) with Zero Liquid Discharge (ZLD), full complement of state of the art infrastructure at door step (roads, water, power, sewerage system, effluent systems etc), Common facilities like workers' dormitories, warehouses, testing and QC labs, expo centre, etc. and a dedicated technical training centre within the Park. It will house all units in the value chain including spinning, weaving, processing, garmenting & apparel, technical textiles etc and is expected to employ 80,000 – 1 lakh people directly once fully operational.

On similar lines, in Sircilla, the Apparel Super Hub being developed in 60 acres of land and the Group Weaving Project coming up in 88 acres are expected to strengthen Sircilla power loom industry, diversify the skill base of the women for alternate livelihoods and up-grade the workers to become owners of looms and earn a sustainable income. The project envisages an employment creation opportunity of 20,000 women in and around Sircilla.

The sector has witnessed major new investments from marquee groups such as Welspun Group (Rs 2000 Cr), Youngone Corporation, Korea (Rs 1000 Cr), Proctor & Gamble (Rs 240 Cr), Pashupati Group (Rs 220 Cr) and expansion investments from the existing mills such Suryalata Mills (100 Cr), Sitaram Spinners (200 Cr) etc. Aided by an aggressive policy support, world class infrastructure and superior ease of doing business, the textile, apparel and technical textile sectors are poised to witness exponential growth in the state.

of the way the DICs work in the future. Entrepreneurship development is a critical component and EDCs will be supported financially by Government of India as learnt from the Ministry of MSME. He requested all GMs to furnish details of any industry under stress to the TIHCL for resolution: shortly when it goes online, TIHCL portal will be linked to DICs through Industries Dept website.

DISTRICT INDUSTRIES CENTRES - PROGRESS REPORT

SURYAPET

PROFILE - Suryapet lies on National Highway 65 and is also known as "Gateway of Telangana". It is located about 134 kilometres east of the state capital, Hyderabad. Suryapet has been awarded the "Cleanest city" in South India by the Ministry of Urban development in Swachh Survekshan 2017. The districts mineral resources include Lime Stone and Granite. Other resources comprise Milch Animals and Fisheries. Local produce includes Paddy, Jowar, Green Gram, Red Gram, Chillies, Cotton, Groundnut, Mango, Maize etc. Suryapet gets its irrigation water from Nagarjuna Sagar dam.

PRESENT SCENARIO - There are 13 Large & Medium scale units existing with an investment of Rs. 3329.4 Crores and Employment 4655 in the District. There area total of 87.50 MW captive power plants with an investment of 410Crores and Employment of 150.778 Micro & Small Industries exist in the District with an investment of Rs. 170.17 Crores providing employment to 7805 persons. The main industries in the district include Cement, Cold Storages, Cotton Ginning & Pressing, Rice Mills, Dal Mills, Fly Ash Bricks, Paper Cups and Plates, Plastic based, Packaged drinking water etc. Two Industrial Parks are situated in Suryapet District, one at Suryapet city and the other at Kodad town.

POTENTIAL- There is potential for following industries: Cement, Fly-ash bricks, Stone crusher and Rock sand, Poultry grit, Rice Mills, Cotton ginning and pressing, Milk and milk products, Fruit ripening units, Ice blocks, Auto servicing, Solar power units, Seed processing units, Cattle feed, Poultry feed, Dall Mill, Cement Units Cluster. Local skill availability includes Fitters, Electrician, Welders, Engineers, Graduates and other unskilled workers.

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MAHABUBABAD

PROFILE - Mahabubabad district is carved out of erstwhile Warangal. The district shares boundaries with Kothagudem, Hanamkonda, Warangal, Suryapet and Khammam Districts. Mahabubabad is on the west bank of the Munneru, which is one of the tributaries of the River Krishna. The region is mostly plain with occasional hillocks. Most of the land is used for agriculture. Key agricultural crops include cotton, rice, maize, green gram, groundnut and chillies. The mandals Bayyaram and Garla have rich iron ore and coal deposits. The district has Bheemunipadam waterfall and Edubavula water fall. The tribal population is above 40% of total population in the District.

PRESENT SCENARIO - Currently there are no industrial estates in the newly formed district. The district has about 242 industrial units under small and micro sector with an investment of Rs. 28.9 Crores providing employment to 3141 persons. Primary industries are food and agro based and cotton and textile based.

POTENTIAL - There is a good scope to encourage industry related infrastructure like IPs, Cold Storages and Godowns in the District as there are many cold storage units already existing. Other potential industries are agri-processing, textiles, granite, stone crushers and bakery products.

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INDUSTRY AWARDS 2019 – CALL FOR APPLICATION

The Industries Dept., Government of Telangana is inviting applications for the flagship Industry Awards 2019. The industries will be awarded under 4 categories – Micro, Small, Medium and Large. Within each Category, the following awards are instituted:

BEST FINANCIAL PERFORMANCE	BEST INNOVATION AWARD
BEST CSR PERFORMANCE	BEST EMPLOYEE PRACTICES

Micro, Small and Medium Companies can apply at <https://t.globallinker.com/SqQal>

Large Companies can apply at <https://forms.gle/ZJZJ4UyhR1sTFqHHA>

By 10th of May 2019



I&C Minister handing out award to entrepreneur during 2018 awards function

ENTREPRENEUR WATCH SPACE

They say necessity is the mother of invention and in Bommagani Mallesh's case, his mother's necessity was what drove him up the path of innovation. Mallesh's tryst with



innovation happened when he was 16-years-old, had just finished his Class 10 and a basic electronics course. Moved by his disabled mother's plight when she was alone at home, he built a simple remote-controlled system that enabled her to turn the light and fan on in her room. Since then, there has been no turning back for this innovator from a farming background who so far devised over 15 machines to solve various farming problems.

Among his innovations is a simple human powered pedal pump for small farmers, who cannot afford to use electric or diesel pumps, which can pump up to 3,000 litres of water in an hour. Mallesh built a simple device to evenly till the land and sow seeds with minimal effort. He

also came up with a device that scares off monkeys, boars and other pests by emitting a loud noise when triggered; in addition to making a drip irrigation smart device that sends out an SMS to the farmer if any tree is not receiving enough water. The most used device that he innovated is a timed starter for water pumps. This simple device facilitates farmers set the duration required for the water pump to run and even when there is a power breakdown. Another useful innovation that the multiple award winner has designed is a solar fertiliser sprayer which enables an even distribution of fertilisers across a field with minimal effort.

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